

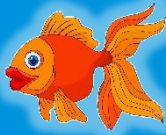




Empowering people to improved performance!

 <p><b>D = DOMINANT</b> How a person responds to PROBLEMS</p>	 <p><b>I = INFLUENCE</b> How a person works with other PEOPLE</p>
<p>HIGH ↑</p>	<p>HIGH ↑</p>
<p>Dominant / Assertive Demanding, Egocentric, Ambitious Competitive, Results / Goal Orientated Commanding, Decisive, Determined Extroverted Louder Speech</p>	<p>Sociable, Popular Empathetic, Extroverted Outgoing, Gregarious Relates to Others, People Oriented Enthusiastic / Emotional Inspiring, Political Warm, Convincing</p>
<p>LOW ↓</p>	<p>LOW ↓</p>
<p>Accepting Deliberate, Cautious Collaborative Thinks before acting Organised Modest, Peaceful</p>	<p>Analytical Logical, Task Orientated Objective Reserved, Reflective Quiet and Controlled Suspicious, Pessimistic Critical</p>
 <p><b>C = COMPLIANCE</b> How a person responds to rules &amp; PROCEDURES</p>	 <p><b>S = STEADINESS</b> How a person responds to the PACE of the environment</p>
<p>HIGH ↑</p>	<p>HIGH ↑</p>
<p>Compliant Conscientious, Detail Orientated Accurate, likes Perfection Follows the Rules Analytical, Systematic Slow to Change Evasive, Worrisome Thoughtful, Careful, Dependant Soft spoken</p>	<p>Relaxed Patient, Reliable Routine Oriented, Resists Change Enjoys Teamwork Value Security Prefers controlled work environment Introverted Slow to Change Thoughtful Soft spoken</p>
<p>LOW ↓</p>	<p>LOW ↓</p>
<p>Independent Strong Minded, Persistent Easy-going / Informal</p>	<p>Driving, Eager Restless, Pressure Orientated Sense of Urgency Impulsive</p>

Get your free profile at [www.disc-empower.com](http://www.disc-empower.com)