







The Four Behavioral Styles

How a person approaches PROBLEMS Aka Decision Making	How a person approaches PEOPLE Aka Desire to Socialise
HIGH ↑	HIGH ↑
Dominant / Assertive Demanding, Ego-centric, Ambitious Competitive, Results / Goal Orientated Commanding, Decisive, Determined Extroverted Louder Speech	Sociable, Popular Empathetic, Extroverted Outgoing, Gregarious Relates to Others, People Oriented Enthusiastic / Emotional Inspiring, Political Warm, Convincing
LOW ↓	LOW ↓
Accepting Deliberate, Cautious Collaborative Thinks before acting Organised Modest, Peaceful 	Analytical Logical, Task Orientated Objective Reserved, Reflective Quiet and Controlled Suspicious, Pessimistic Critical 
How a person approaches POLICY Aka Desire for Accuracy	How a person approaches PACE Aka Resistance to Change
HIGH ↑	HIGH ↑
Compliant Conscientious, Detail Orientated Accurate, likes Perfection Follows the Rules Analytical, Systematic Slow to Change Evasive, Worrisome Thoughtful, Careful, Dependant Soft spoken 	Relaxed Patient, Reliable Routine Orientated, Resists Change Enjoys Teamwork Value Security Prefers controlled work environment Introverted Slow to Change Thoughtful Soft spoken 
LOW ↓	LOW ↓
Independent Strong Minded, Persistent Easy-going / Informal	Driving, Eager Restless, Pressure Orientated Sense of Urgency Impulsive

To find out YOUR mascot, and find out how you can better communicate, visit DISC Empower to obtain your OWN profile report:

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